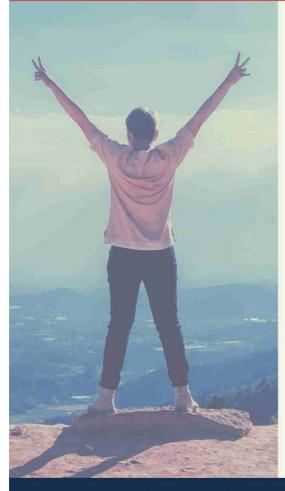


### Simone Janson (ed.)

The **20%** Method to Achieve all your Goals



Solve problems in time & project management, work efficient & resilient, learn mindfulness emotional intelligence & anti-stressstrategies

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# The 20% Method to Achieve all your Goals

Solve problems in time & project management, work efficient & resilient, learn mindfulness emotional intelligence & anti-stress-strategies

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Published at Best of HR - Berufebilder.de®

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### **Introduction: Information, Experiences of Success, Inspiration - you'll find all that in this Book**

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glad we could convince you of the 4th, significantly extended edition, like thousands of readers before. Because this book makes your success tangible: In the following pages, you will not only encounter expert knowledge, but also a wealth of practical tools and resources that can help you achieve your goals and realize your full potential.

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For its interactive concept, the publisher was not only awarded the Global Business Award as Publisher of the Year by Corporate Vision Magazine and supported by the Minister of State for Culture and Media of the Federal Republic of Germany, but also repeatedly recognized in renowned media such as **ZEIT**, **Süddeutsche**, **personalmagazin**, or the special magazine **Personalführung**. For example, the **FAZ**, one of the most influential Newspapers in Germany, attests to us "good actionable tips" and customers like the **Press and Information Office of the German Federal Government** are enthusiastic. You can find many more reviews as well as information on free review copies at <u>https://best-of-hr.com/press/</u>.

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You will receive valuable resources through this <u>unique publishing concept</u> that will enhance your knowledge, stimulate your creativity, and make your personal and professional goals achievable. This allows you to discover new ways, expand your thinking, and improve your skills to experience success. You will receive concrete advice, proven methods, and strategies to overcome challenges and overcome obstacles. By providing specific action steps and practical guidance, you will learn how to define your goals and develop plans to progress step by step. The clear structure and our special, highly detailed table of contents support you in quickly finding the desired information and implementing it directly into practice.

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### Solving Problems Faster: How Companies Benefit from Mistakes // By Dr. Gabriele Cerwinka, Gabriele Schranz

As already described, error management is the solution-oriented control of all activities dealing with errors, while error culture describes the way a company deals with errors. And this error culture means more than just a bit more leniency with human imperfection!

### Characteristic for enterprise culture

An error culture shapes the entire corporate culture. What exactly are the advantages that a company can derive from a positive error culture? Dynamic improvement instead of static error correction: In many companies, static thinking still prevails when it comes to errors.

The company management thinks and acts "ballistically": like a cannonball, after firing it can no longer be influenced. If in the end an error occurs because the cannon was misaligned, it cannot be changed, the damage has occurred!

### **Avoid error retries**

The aim of every error culture should be to avoid repetition of errors. Anyone who fails to make mistakes in a timely manner and analyzes them will run the risk of permitting the same error - with all the negative consequences for the company.

Mistakes can not be avoided altogether, but a conscious mistake culture creates appropriate preventive measures, in order to prevent a mistake several times.

Fault culture also means knowing and consciously using the individual learning behavior of employees. Everyone learns from mistakes, and this behavior is promoted by a positive error culture.

### Promote problem solving skills

Employees also consciously develop their own problem-solving skills. Hand-inhand, this also means a valuable feedback culture, which is the focus of this individual learning process.

Permanent Self-Reflection: An open fault culture forces a company to constantly question what and where it can improve.

### **Opportunities in time**

The cannon is re-aligned for the next shot. The damage is only corrected afterwards. This leads to great losses and missed opportunities.

A good error culture, on the other hand, detects errors during the process and corrects them continuously. This results in a dynamic process of change and learning, wherever the latest findings on errors are incorporated.

### Errors are used for education and training

Permanent change and fluid change are the result. Errors serve directly the internal training and further education.

In addition, a company can save considerable costs: Whoever only fixes the damage afterwards, when the "missed shot in the wrong place", must expect considerable costs.

### **Troubleshooting starts too late**

This realization has led to early deliberations of error avoidance, especially in mass production. Unfortunately, these measures are often too late, and only when the damage has already occurred.

The cost of troubleshooting skyrockets the later the error is discovered in the production chain. The most expensive issue is troubleshooting if the product has already left the company and the claim is made.

### Use errors rather than avoid

A return operation in the automotive sector is disproportionately expensive, including image and trust damage. Apart from this, this error avoidance strategy neglects an enormously important aspect: the fact that errors can not be avoided!

So it is better, and therefore much cheaper, to use these mistakes to continually adapt and improve products or services. This way, companies can also deduce the inevitable from a positive and cost-reducing factor!

### **Respond to sub-waiting**

Companies can also respond to the unprepared: A suitable fault culture is also prepared by a company in situations where an unexpected and often unforeseeable crisis suddenly arises.

Absolute flawlessness is particularly expected from "high responsibility organizations" such as hospitals, airlines or nuclear power plants. Nevertheless, mistakes will happen again and again and despite the greatest avoidance efforts.