

## MIDLIFE

JUST BEGIN AGAIN, STRENGTHEN SELF-CONFIDENCE,

## CRISIS?

USE CRISES AS AN OPPORTUNITY, PROFESSIONAL REORIENTATION, FIND

# NO, NEW



UNDISCOVERED POTENTIAL & YOUR DREAM JOB

## START

Best of HR - Berufebilder.de®

#### Midlife Crisis? No, New Start

Just begin again, strengthen self-confidence, use crises as an opportunity, professional reorientation, find undiscovered potential & your dream job

Simone Janson (ed.)

Published by Best of HR - Berufebilder.de®

#### **Table of Contents**

•	•
Im	nrini
1111	ווווע

<u>Introduction: Information, Experiences of Success, Inspiration - you'll find all that</u> in this Book

Achieve Goals Interactively: Awards, Press Reviews, Customer Feedback Your Benefit in concrete Terms: Content, Organization and Structure of the Book

Information as desired with Membership Discounts, eCourses, Workbooks, and custom, individual eBooks

Successfully use the AI Extension to the Book for your Goals and to make Money

Experience Success and Inspiration: Discover your Way and support Sustainability

Recruting Job Search Leadership: Older vs. Younger employees // By Simone Janson

<u>Underestimating difficult situations in a job interview: Correctly countering 7 typical objections // By Dirk Kreuter</u>

Dream job with market guarantee: If your own path is no longer right // By Guido Ernst Hannig

New work and new forms of work: dream job is what you make of it! // By Simone Janson

Applying for SMEs - 5 Opportunities: Alternatives to the Group Career? // By Maja Skubella

Mental self-management in everyday life and job: Do not put your light under the bushel // By Tom Diesbrock

Reverse Mentoring and Learning Organization: When the junior "coaches" the senior // By Anne M. Schüller

Application and Job Search via 50 - 10 Tips: Courage and get active // By Simone Janson

Applying for 50: 8 Job Search Tips // By Simone Janson

New start and restart with 40 and 50 Plus: opportunities for silverback in mid-life // By Katharina Daniels

Recruiting and Employer Branding Strategy for Employees 40 +: 10 Tips

Continuing education in digitization // By Anke Schnitzer

Women and Career: Tips from the head of state Google managers & football coach // By Simone Janson

A new human resources job profile: Culture Manager as a bridge builder in the company // By Anne M. Schüller

Get started instead of midlife crisis: 40+ successful as an employee // By Simone Janson

Conclusion: How to expand your Knowledge and Experience with interactive AI and discounted Add-on offers for free.

**Authors Overview** 

Dirk Kreuter

**Guido Ernst Hannig** 

Maja Skubella

Tom Diesbrock

Anne M. Schüller

Katharina Daniels

Anke Schnitzer

Anne M. Schüller

Simone Janson

Profound Expert Knowledge, Quality Assurance and AI: The Concept of Publisher

of the Year Best of HR - Berufebilder.de®

Appendix: Tips and Prompts for using the AI Extensions

#### **Imprint**

The German National Library lists this publication in the Deutsche Nationalbibliografie; Detailed bibliographic data are available on the Internet at https://dnb.dnb.de.

ISBN of the German eBook edition: 9783965961067

ISBN of the English eBook edition: 9783965961074

German website of the publisher: <a href="https://berufebilder.de">https://berufebilder.de</a>

English website of the publisher: <a href="https://best-of-hr.com">https://best-of-hr.com</a>

Midlife Crisis? No, New Start

4th completely revised and extended edition, 10.01.2024

©2024 by Best of HR - Berufebilder.de®, a brand of Janson Pressgroup Print & Online

Published by Simone Janson

Duesseldorf, Germany

Concept, editing, graphic design & layout: Simone Janson

Cover design with Canva

eMail: publisher@best-of-hr.com

For your <u>successful</u>, <u>fulfilling life</u>, the information you truly need: State-funded publisher, awarded the Global Business Award as <u>Publisher of the Year</u>: <u>Books</u>, <u>magazines</u>, <u>eCourses</u>, <u>data-driven AI services</u>. Print and online publications, along with the latest technology, go hand in hand - with over 20 years of experience, partners such as the <u>Federal Ministry of Education</u>, customers like <u>Samsung</u>, <u>DELL</u>, <u>Telekom</u>, or universities. Behind it all is <u>Simone Janson</u>, a German <u>Top10</u> blogger, referenced in <u>ARD</u>, <u>FAZ</u>, <u>ZEIT</u>, <u>WELT</u>, <u>Wikipedia</u>.

All books are published in German and English. We take our responsibility to deliver well-researched and reliable information very seriously. Therefore, the publisher follows a dedicated concept for quality assurance and compilance, where the expertise of renowned experts goes hand in hand with the latest AI technology for information analysis and text optimization. If you have any further questions, you can read the corresponding chapter at the end of the book.

All works of the publishing house Best of HR - Berufebilder.de®, including their parts, are protected by copyright. Any use outside the narrow limits of the copyright law is not permitted without the consent of the publisher and the author. This applies in particular to the electronic or other reproduction, translation, distribution and making publicly available.

## **Introduction: Information, Experiences of Success, Inspiration - you'll find all that in this Book**

Dear readers,

glad we could convince you of the 4th, significantly extended edition, like thousands of readers before. Because this book makes your success tangible: In the following pages, you will not only encounter expert knowledge, but also a wealth of practical tools and resources that can help you achieve your goals and realize your full potential.

### Achieve Goals Interactively: Awards, Press Reviews, Customer Feedback

For its interactive concept, the publisher was not only awarded the Global Business Award as Publisher of the Year by Corporate Vision Magazine and supported by the Minister of State for Culture and Media of the Federal Republic of Germany, but also repeatedly recognized in renowned media such as **ZEIT**, **Süddeutsche**, **personalmagazin**, or the special magazine **Personalführung**. For example, the **FAZ**, one of the most influential Newspapers in Germany, attests to us "good actionable tips" and customers like the **Press and Information Office of the German Federal Government** are enthusiastic. You can find many more reviews as well as information on free review copies at <a href="https://best-of-hr.com/press/">https://best-of-hr.com/press/</a>.

Renowned experts from various fields - overview in the table of contents - have compiled their expertise and experiences to provide you with valuable insights and advice, practical and condensed. As a reader, you will also receive working materials as part of your book purchase, which you can download for free at <a href="https://best-of-hr.com/academy/">https://best-of-hr.com/academy/</a>. In addition, workbooks are available to help you reflect on the inspirations from this book.

All readers who are looking for individual solutions also have the opportunity to use the AI extensions and consulting tools free of charge within the framework of AI Extended Books, for which we usually charge a monthly subscription fee. Our interactive success advisors and other AI-supported tools are at your disposal to provide you with tailored advice and recommendations that are tailored to your individual needs. Use these tools to drive your success and achieve your personal goals.

In addition to this wealth of inspiration, we want you to experience and enjoy your success: As a reader of this book, you will have access to a variety of exclusive services that will help you live well and successfully according to your wishes: from inspiring reader trips, where you have the opportunity to discover new places and exchange ideas with like-minded people, to lifestyle products that are

specifically tailored to your needs, we want to ensure that you make the most of this reading experience.

### Your Benefit in concrete Terms: Content, Organization and Structure of the Book

Briefly and concretely this is your benefit from this book: You support certified climate protection projects, quickly receive compact information and checklists from experts as well as access to AI extensions and the possibility to individually live your inspirations as an experience. Because at 40 or 50, in the middle of life, starting over again seems difficult, even impossible for many people. Career paths are no longer as firm and immovable as they used to be when you had a permanent job from vocational training to retirement. However, this way of thinking has firmly burned itself into many brains, there are many obstacles to possible changes. But many people are dissatisfied with their work, would like to exploit their full potential and recognize which career path corresponds better. This book accompanies the new beginning: It shows opportunities and opportunities for change as well as self-blockades and helps to overcome fear of the next step. There are also specific tips for changing careers.

You will receive valuable resources through this <u>unique publishing concept</u> that will enhance your knowledge, stimulate your creativity, and make your personal and professional goals achievable. This allows you to discover new ways, expand your thinking, and improve your skills to experience success. You will receive concrete advice, proven methods, and strategies to overcome challenges and overcome obstacles. By providing specific action steps and practical guidance, you will learn how to define your goals and develop plans to progress step by step. The clear structure and our special, highly detailed table of contents support you in quickly finding the desired information and implementing it directly into practice.

This is not only contributed by the expert articles of renowned experts but also by numerous inspirations from successful managers, entrepreneurs, and other exciting personalities. Their stories and experiences serve as vivid examples of how challenges can be overcome and goals can be achieved. Through their inspiring narratives, you gain insights into proven strategies and practices that you can apply to your own situations. Different, and potentially contradictory, aspects of the topic are deliberately addressed. This allows you to examine, reflect on, and weigh the various pros and cons optimally. This ultimately enables you to gain different perspectives and improve your knowledge to develop a deeper understanding of complex topics and find innovative solutions.

### Information as desired with Membership Discounts, eCourses, Workbooks, and custom, individual eBooks

Under the motto *Information as desired*, we also provide you with exactly the information you have been looking for. The book also includes an e-course with a worksheet for you to work through, which you can receive for free as a reader in

our Academy at <a href="https://best-of-hr.com/academy/">https://best-of-hr.com/academy/</a>. You can find out how to access it in the book's conclusion.

Our Academy offers you the opportunity to continuously expand your knowledge and skills and engage with like-minded individuals. By participating in our online courses and interacting with experts and other learners, you can achieve your professional goals and advance your personal success. We believe that inspiring experiences and continuous learning are the keys to long-term success. Therefore, we invite you to explore our Academy and benefit from the diverse learning opportunities.

In addition, the Workbook Success Planner is the perfect complement to the guidebooks. This workbook helps you successfully implement the inspirations and tips from our books, step by step and day by day, whether it's about career goals, decision management, or financial planning. You can either print the Success Planner yourself or order it as a bound book. Each workbook comes with a free eBook.

Do you want a personalized eBook topic or an e-course on a specific subject? You can also find that in our publishing house at <a href="https://best-of-hr.com/publisher/">https://best-of-hr.com/publisher/</a>. We will create your personalized eBook on a topic of your choice upon request. In the Academy of Best of HR - Berufebilder.de®, you will also find email courses with individual assignments, personal support, and certification.

As a book reader, you not only have the advantage of gaining information and new insights but also enjoy financial benefits that come with purchasing our books. As a newsletter subscriber or registered member, you will receive a 50% discount on all e-courses and a 20% discount on all other books as a member edition. You can find the books at <a href="https://best-of-hr.com/shop/books/">https://best-of-hr.com/shop/books/</a>. The coupon code is sent weekly via the <a href="newsletter">newsletter</a>. Additionally, there is the Premium Membership, a paid flat rate for one year, which includes all learning materials, downloads, and premium articles.

## Successfully use the AI Extension to the Book for your Goals and to make Money

For those seeking further individual guidance and services, our concept of *AI Extended Books* offers the potential to analyze information, gain valuable insights, and show paths to achieving your individual goals. By utilizing AI in your work or personal life, you can gain many benefits and work much more efficiently. Through our AI solutions, you will discover new ways to explore your horizons in innovative ways. And the best part is that this service is free for you as a book buyer. In the appendix of the book, you will find a detailed explanation and numerous application examples to facilitate your successful handling of AI.

Our interactive <u>AI-assisted consultant</u> is there to assist you with any questions regarding success, career, and personal development. Our <u>AI-eTutor</u> supports the

learning experiences from our academy with individual exercises. And the interactive <u>travel planner</u> helps you plan individual moments of success.

One of the greatest strengths of AI is its ability to process large amounts of data and recognize patterns. By using machine learning algorithms, AI can learn from this data and make predictions. This enables you to make informed decisions, optimize your strategies, and even solve complex problems. Whether it's your personal career management, optimizing communication processes, or improving work efficiency - AI can help you achieve your goals more effectively.

With the AI tools from Best of HR - Berufebilder.de®, you can even earn money. This is done through an affiliate program, a marketing strategy where companies collaborate with affiliates to promote and sell products or services. Affiliates are individuals or companies that act as partners and receive a commission for every sale or action they generate. To participate in our affiliate program, please register for our partner program.

## **Experience Success and Inspiration: Discover your Way and support Sustainability**

But that's not all! We want to offer you a very special opportunity that will make your journey to personal growth and success even more unforgettable. Because we know that it's not just about reading, but also about experiencing and applying what you've learned. That's why we want to offer you exclusive vouchers for suitable trips and other items that perfectly match your chosen guide. To achieve this, we work with numerous network partners in accordance with our compliance guidelines.

So imagine putting the inspiring wisdom of your book into action while creating unforgettable memories at the same time. Whether it's a relaxing break at a wellness resort, an adventurous trip into nature, or a workshop that further develops your skills - with our specially selected vouchers, you can put what you've learned into practice directly and enjoy unforgettable experiences at the same time.

Let yourself be inspired by our guides and discover the possibilities that await you. Because we believe that true change doesn't just happen in the mind, but also in the heart and in action. So get ready to elevate your life to a new level with individual moments of success and make your dreams come true. By the way, 5 percent of your purchase goes to non-profit organizations that are dedicated to projects such as reforestation and climate protection.

So you see: from cost savings to access to knowledge and education, to the opportunity to experience and live your own successes, to inspiration for entrepreneurial activities, and the possibility to earn money with our publishing house - reading our books can provide you with financial benefits in various ways.

## Recruting Job Search Leadership: Older vs. Younger employees // By Simone Janson

Older workers often complain of problems when looking for a job. But younger employees are not always ideal for companies. And both deal with changes differently.

#### What older ones offer according to brain research

The job market does not exactly welcome older workers looking for a job with open arms. If you follow the career expert Bernd Slaghuis, they must actively emphasize the advantages they have for the company compared to younger applicants.

"Brain research has shown that older people's thinking and decision-making processes are more thorough," says communications consultant Katharina Daniels, co-author of the book "Victory of the Silverback". "Although they react a little more slowly to new things, they process new impressions more sustainably and can draw from their experience."

#### What employers value

On the labor market, however, young workers with top products are always sought, resilient and cost-effective. Wolfgang Kiessling, from Cologne, shows how short-sighted this is:

His Loro Parque Group, with just under 1000 employees, is the largest employer on the Canary Island of Tenerife. "I prefer to hire employees between 35 and 50 - they have experience and know what they want," says Kiessling, who has also received several awards as an entrepreneur.

#### The economic benefits

His recipe for success in recruiting is not perfect references, but human knowledge and employee loyalty. "I've never understood why companies dismiss long-time employees - the best people are the ones you've built in the company," he explains.

Kiessling sees the matter purely economically: "I have to be able to trust people. If an employee is good, it's also worth investing in."

#### **Employers do not want to invest**

This is exactly where the problem with the elderly lies for many companies: the fear of high costs. For example, for health promotion: According to the study "Company demographics management from an employee's point of view", published by the FAZ, one of Germany's most well-known newspapers, Institute and Gothaer Insurance Bank, 68 percent of employees want it, but less than half of employers agree.

To counteract this, both are in demand: employers who know how to use the wealth of experience of older employees economically, and older employees who often confidently point out these strengths.

#### Suddenly from colleague to boss: When young employees are overwhelmed

They often even have something ahead of their young colleagues. Because in some situations they often act anything but confident. For example, if they are suddenly promoted to boss. A friend of mine was like this years ago. That he was then no longer invited to his colleagues' parties, he commented laconically with the words: "You have to live with that".

Yesterday an equal colleague, today boss - this provokes conflicts, especially among young executives who are not yet able to handle it confidently. Henryk Lüderitz also knows this from his own experience: at a mobile phone provider, he quickly became a manager with an annual budget of 15 million euros - and was almost freaked out when a former teammate complained about him behind his back.

#### The road to respect is stony

For young executives in particular, the path to respect is often rocky and accompanied by a constant inner conflict: "When does it make sense to give in? At which points, on the other hand, is it more authoritarian to take action? "Asked Lüderitz, who finally consciously avoided the stress of leadership and now works as a trainer.

For effect expert and author Michael Moesslang, respect has a lot to do with professional authenticity and personality. "The more confident and confident a person is, the more respect and persuasiveness he radiates," he says.

### Management by buddy? Professional authenticity as the key to success

And it is precisely this natural authority which is important when one wants to be taken seriously. But beware, this has nothing to do with dominant behavior, because pressure only produces back pressure.