

## New as a Leader

Being accepted & respected as the new boss. Women as Leaders & Mixed Leadership. Be a leader, preserve humanity. Find your own leadership techniques & styles

Simone Janson (ed.)

Published by Best of HR - Berufebilder.de®

### **Table of Contents**

•			•		
11	m	11	1	ın	1
ш	ш	ւբ	11	ш	Ц

Introduction: Information, Experiences of Success, Inspiration - you'll find all that in this Book

Achieve Goals Interactively: Awards, Press Reviews, Customer Feedback Your Benefit in concrete Terms: Content, Organization and Structure of the Book

Information as desired with Membership Discounts, eCourses, Workbooks, and custom, individual eBooks

Successfully use the AI Extension to the Book for your Goals and to make Money

Experience Success and Inspiration: Discover your Way and support Sustainability

Women's quota for role models: Why do we often think of men as managers? // By Prof. Dr. Niels van Quaquebeke

Introvert, Extrovert: hurdles for executives // By Dr. Sylvia Loehken

Rules of power for women: power through a clear attitude // By Isabel Nitzsche

Good decision for executives: with intuition and understanding // By Nadja Raslan

The main management trends: new organizational systems and the shock of power // By Anne M. Schüller

How Companies Successfully Win Through Agile Leadership: 5 Tips On What

You Can Learn From The Bob World Champion // By Theo Bergauer

So Mixed Leadership brings company success: more women = more money // By Johannes Schmeer, Simone Janson

Gamification and Leadership in Digital Transformation: 4 Steps to Optimal Leadership // By Joachim Rotzinger

Success thanks to Emotional Intelligence: Improve your EQ with 5 tips // By Jürgen W. Goldfuß

The Leadership Principles: Why Conflicting Values Are Important // By Heinz Peter Wallner, Kurt Völkl

Employee motivation through empathy in leadership: Listening is not a feeling of shyness // By Dr. Anke Nienkerke-Springer

Employee Leadership Agile Management: 4 Tips for Disruptive Transformation // By Stefan Häseli

Career as an executive with a child: Tips from the DAX30 Executive, Minister and Head of State // By Simone Janson

Companies must be credible: profit through good reputation // By Sereina Schmidt Conclusion: How to expand your Knowledge and Experience with interactive AI and discounted Add-on offers for free.

**Authors Overview** 

Theo Bergauer

Jürgen W. Goldfuss

Stefan Häseli

Simone Janson

Dr. Sylvia Loeken

Dr. Anke Nienkerke-Springer

Isabel Nitzsche

Prof. Dr. Niels van Quaquebeke

Joachim Rotzinger

Johannes Schmeer

Sereina Schmidt

Anne M. Schüller

Dr. Cornelia Topf

Kurt Völkl

Heinz Peter Wallner

Profound Expert Knowledge, Quality Assurance and AI: The Concept of Publisher

of the Year Best of HR - Berufebilder.de®

Appendix: Tips and Prompts for using the AI Extensions

### **Imprint**

The German National Library lists this publication in the Deutsche Nationalbibliografie; Detailed bibliographic data are available on the Internet at https://dnb.dnb.de.

ISBN of the German eBook edition: 9783965960602

ISBN of the English eBook edition: 9783965960619

German website of the publisher: <a href="https://berufebilder.de">https://berufebilder.de</a>

English website of the publisher: <a href="https://best-of-hr.com">https://best-of-hr.com</a>

New as leader

4th completely revised and extended edition, 10.01.2024

©2024 by Best of HR - Berufebilder.de®, a brand of Janson Pressgroup Print & Online

Published by Simone Janson

Duesseldorf, Germany

Conception, editing, graphic design & layout: Simone Janson

Cover design with Canva

eMail: publisher@best-of-hr.com

For your <u>successful</u>, <u>fulfilling life</u>, the information you truly need: State-funded publisher, awarded the Global Business Award as <u>Publisher of the Year</u>: <u>Books</u>, <u>magazines</u>, <u>eCourses</u>, <u>data-driven AI services</u>. Print and online publications, along with the latest technology, go hand in hand - with over 20 years of experience, partners such as the <u>Federal Ministry of Education</u>, customers like <u>Samsung</u>, <u>DELL</u>, <u>Telekom</u>, or universities. Behind it all is <u>Simone Janson</u>, a German <u>Top10</u> blogger, referenced in <u>ARD</u>, <u>FAZ</u>, <u>ZEIT</u>, <u>WELT</u>, <u>Wikipedia</u>.

All books are published in German and English. We take our responsibility to deliver well-researched and reliable information very seriously. Therefore, the publisher follows a dedicated concept for quality assurance and compilance, where the expertise of renowned experts goes hand in hand with the latest AI technology for information analysis and text optimization. If you have any further questions, you can read the corresponding chapter at the end of the book.

All works of the publishing house Best of HR - Berufebilder.de®, including their parts, are protected by copyright. Any use outside the narrow limits of the copyright law is not permitted without the consent of the publisher and the author. This applies in particular to the electronic or other reproduction, translation, distribution and making publicly available.

# **Introduction: Information, Experiences of Success, Inspiration - you'll find all that in this Book**

Dear readers,

glad we could convince you of the 4th, significantly extended edition, like thousands of readers before. Because this book makes your success tangible: In the following pages, you will not only encounter expert knowledge, but also a wealth of practical tools and resources that can help you achieve your goals and realize your full potential.

## Achieve Goals Interactively: Awards, Press Reviews, Customer Feedback

For its interactive concept, the publisher was not only awarded the Global Business Award as Publisher of the Year by Corporate Vision Magazine and supported by the Minister of State for Culture and Media of the Federal Republic of Germany, but also repeatedly recognized in renowned media such as **ZEIT**, **Süddeutsche**, **personalmagazin**, or the special magazine **Personalführung**. For example, the **FAZ**, one of the most influential Newspapers in Germany, attests to us "good actionable tips" and customers like the **Press and Information Office of the German Federal Government** are enthusiastic. You can find many more reviews as well as information on free review copies at <a href="https://best-of-hr.com/press/">https://best-of-hr.com/press/</a>.

Renowned experts from various fields - overview in the table of contents - have compiled their expertise and experiences to provide you with valuable insights and advice, practical and condensed. As a reader, you will also receive working materials as part of your book purchase, which you can download for free at <a href="https://best-of-hr.com/academy/">https://best-of-hr.com/academy/</a>. In addition, workbooks are available to help you reflect on the inspirations from this book.

All readers who are looking for individual solutions also have the opportunity to use the AI extensions and consulting tools free of charge within the framework of AI Extended Books, for which we usually charge a monthly subscription fee. Our interactive success advisors and other AI-supported tools are at your disposal to provide you with tailored advice and recommendations that are tailored to your individual needs. Use these tools to drive your success and achieve your personal goals.

In addition to this wealth of inspiration, we want you to experience and enjoy your success: As a reader of this book, you will have access to a variety of exclusive services that will help you live well and successfully according to your wishes: from inspiring reader trips, where you have the opportunity to discover new places and exchange ideas with like-minded people, to lifestyle products that are

specifically tailored to your needs, we want to ensure that you make the most of this reading experience.

## Your Benefit in concrete Terms: Content, Organization and Structure of the Book

Briefly and concretely this is your benefit from this book: You support certified climate protection projects, quickly receive compact information and checklists from experts as well as access to AI extensions and the possibility to individually live your inspirations as an experience. Because the demand for executives is growing steadily. The reason for this is the changed understanding of the position as boss or boss, while at the same time obsolete role patterns exist in the minds, with which especially women have to fight. Those who have just been promoted to leadership, perhaps even in their first leadership position, sometimes struggle to find their way into their new role as boss. This book will help you with all questions regarding respect, leadership and decisions.

You will receive valuable resources through this <u>unique publishing concept</u> that will enhance your knowledge, stimulate your creativity, and make your personal and professional goals achievable. This allows you to discover new ways, expand your thinking, and improve your skills to experience success. You will receive concrete advice, proven methods, and strategies to overcome challenges and overcome obstacles. By providing specific action steps and practical guidance, you will learn how to define your goals and develop plans to progress step by step. The clear structure and our special, highly detailed table of contents support you in quickly finding the desired information and implementing it directly into practice.

This is not only contributed by the expert articles of renowned experts but also by numerous inspirations from successful managers, entrepreneurs, and other exciting personalities. Their stories and experiences serve as vivid examples of how challenges can be overcome and goals can be achieved. Through their inspiring narratives, you gain insights into proven strategies and practices that you can apply to your own situations. Different, and potentially contradictory, aspects of the topic are deliberately addressed. This allows you to examine, reflect on, and weigh the various pros and cons optimally. This ultimately enables you to gain different perspectives and improve your knowledge to develop a deeper understanding of complex topics and find innovative solutions.

## Information as desired with Membership Discounts, eCourses, Workbooks, and custom, individual eBooks

Under the motto *Information as desired*, we also provide you with exactly the information you have been looking for. The book also includes an e-course with a worksheet for you to work through, which you can receive for free as a reader in our Academy at <a href="https://best-of-hr.com/academy/">https://best-of-hr.com/academy/</a>. You can find out how to access it in the book's conclusion.

Our Academy offers you the opportunity to continuously expand your knowledge and skills and engage with like-minded individuals. By participating in our online courses and interacting with experts and other learners, you can achieve your professional goals and advance your personal success. We believe that inspiring experiences and continuous learning are the keys to long-term success. Therefore, we invite you to explore our Academy and benefit from the diverse learning opportunities.

In addition, the Workbook Success Planner is the perfect complement to the guidebooks. This workbook helps you successfully implement the inspirations and tips from our books, step by step and day by day, whether it's about career goals, decision management, or financial planning. You can either print the Success Planner yourself or order it as a bound book. Each workbook comes with a free eBook.

Do you want a personalized eBook topic or an e-course on a specific subject? You can also find that in our publishing house at <a href="https://best-of-hr.com/publisher/">https://best-of-hr.com/publisher/</a>. We will create your personalized eBook on a topic of your choice upon request. In the Academy of Best of HR - Berufebilder.de®, you will also find email courses with individual assignments, personal support, and certification.

As a book reader, you not only have the advantage of gaining information and new insights but also enjoy financial benefits that come with purchasing our books. As a newsletter subscriber or registered member, you will receive a 50% discount on all e-courses and a 20% discount on all other books as a member edition. You can find the books at <a href="https://best-of-hr.com/shop/books/">https://best-of-hr.com/shop/books/</a>. The coupon code is sent weekly via the <a href="newsletter">newsletter</a>. Additionally, there is the Premium Membership, a paid flat rate for one year, which includes all learning materials, downloads, and premium articles.

## Successfully use the AI Extension to the Book for your Goals and to make Money

For those seeking further individual guidance and services, our concept of *AI Extended Books* offers the potential to analyze information, gain valuable insights, and show paths to achieving your individual goals. By utilizing AI in your work or personal life, you can gain many benefits and work much more efficiently. Through our AI solutions, you will discover new ways to explore your horizons in innovative ways. And the best part is that this service is free for you as a book buyer. In the appendix of the book, you will find a detailed explanation and numerous application examples to facilitate your successful handling of AI.

Our interactive <u>AI-assisted consultant</u> is there to assist you with any questions regarding success, career, and personal development. Our <u>AI-eTutor</u> supports the learning experiences from our academy with individual exercises. And the interactive <u>travel planner</u> helps you plan individual moments of success.

One of the greatest strengths of AI is its ability to process large amounts of data and recognize patterns. By using machine learning algorithms, AI can learn from this data and make predictions. This enables you to make informed decisions, optimize your strategies, and even solve complex problems. Whether it's your personal career management, optimizing communication processes, or improving work efficiency - AI can help you achieve your goals more effectively.

With the AI tools from Best of HR - Berufebilder.de®, you can even earn money. This is done through an affiliate program, a marketing strategy where companies collaborate with affiliates to promote and sell products or services. Affiliates are individuals or companies that act as partners and receive a commission for every sale or action they generate. To participate in our affiliate program, please register for our partner program.

# **Experience Success and Inspiration: Discover your Way and support Sustainability**

But that's not all! We want to offer you a very special opportunity that will make your journey to personal growth and success even more unforgettable. Because we know that it's not just about reading, but also about experiencing and applying what you've learned. That's why we want to offer you exclusive vouchers for suitable trips and other items that perfectly match your chosen guide. To achieve this, we work with numerous network partners in accordance with our compliance guidelines.

So imagine putting the inspiring wisdom of your book into action while creating unforgettable memories at the same time. Whether it's a relaxing break at a wellness resort, an adventurous trip into nature, or a workshop that further develops your skills - with our specially selected vouchers, you can put what you've learned into practice directly and enjoy unforgettable experiences at the same time.

Let yourself be inspired by our guides and discover the possibilities that await you. Because we believe that true change doesn't just happen in the mind, but also in the heart and in action. So get ready to elevate your life to a new level with individual moments of success and make your dreams come true. By the way, 5 percent of your purchase goes to non-profit organizations that are dedicated to projects such as reforestation and climate protection.

So you see: from cost savings to access to knowledge and education, to the opportunity to experience and live your own successes, to inspiration for entrepreneurial activities, and the possibility to earn money with our publishing house - reading our books can provide you with financial benefits in various ways.

# Women's quota for role models: Why do we often think of men as managers?

// By Prof. Dr. Niels van Quaquebeke

One reason why there are still so few women in top management in Germany is that it is difficult for many people to categorize women as managers and react accordingly. But what can we do about it?

### The image of executives is male

According to the implicit leadership theories, individuals develop mental abstractions of what constitutes leadership (also called leadership prototype) over the course of their lives.

These executive prototypes are unconsciously used as schematic categorization patterns on the basis of which information is perceived, evaluated and categorized.

The empirically confirmed assumption that the degree of fit between the target person and the executive prototype in succession not only determines whether the respective target person is seen as a leader;

## The shot determines how we record something - not the other way around!

The degree of fit also determines how openly the perceptive subject is exposed to any attempt at influence by the target person, how trustworthy the relationship between them can be or generally how well the target person is assessed in their leadership role.

Thus, according to this approach of executive categorization, it is not so much the objective qualities as the leader but cognitive processes of perception that determine how individuals respond to a (potential) leadership.

### In practice: management prototypes are male!

Several papers consistently and repeatedly show that leadership prototypes are more masculine. For example, in a study by Offermann et al., Subjects find aspects of masculinity explicit as leadership prototypes.

In addition, Johnson and colleagues demonstrated that a total of eight leadership prototypic factors identified by Offermann and colleagues were clearly attributed to men, while only one dimension was more strongly associated with women.

### Socially and historically characterized

The remaining four dimensions were used equally to describe male and female leaders. These results line up <u>in various other findings</u> in which the leadership role is defined by males rather male.

Since leadership positions have traditionally been clad in men for several centuries, and thus the connection between man and leadership has become firmly anchored in both personal and social leadership prototypes, the results described above are hardly surprising.

#### Think manager, think male

While modern developments in gender mainstreaming and gender equality policy may have had an impact on this, it is likely to be more long-term as gender role models have generally proved to be very resilient to change.

think-manager-think-male Phanomen, which Virginia E. Schein 1996 has made known, is still found in recent studies.

#### Should career women behave masculine?

Accordingly, it may be advisable to advise women with ambitions for leadership positions to behave as masculine as possible, and thus more likely to fulfill the gender role that can be well associated with leadership.

In doing so, however, it is overlooked that a breach of the expectations placed on women because of their gender is also a negative assessment.

### Male behavior does not lead to the goal!

A "forced" behavioral change for women is therefore not only normatively and ethically questionable, but in the context of the empirical situation also practically not practicable. The desired result - equality - is not achieved that way!

Instead, other forms are needed to overcome this type of gender discrimination.